



Webinar Info

- ▶ December 11, 2024
- ▶ 10:00 am – 11:00 am

Schedule your slot for our event from your JobQuest account!

<https://jobquest.dcs.eol.mass.gov/jobquest/>

***Or call our center to register!
617-661-7867***

After scheduling, you will receive an email within 48 hours of the event, containing instructions on completing registration!

Please Note that Scheduling for this Event Closes on Dec. 10th

MassHire Programs & Services are funded in full by US Department of Labor (USDOL) Employment and Training Administration grants. Additional details furnished upon request.



ON THE MONEY

A SALARY NEGOTIATION WEBINAR

Join Us for a Comprehensive Session on Negotiating What You Deserve!

We Will Cover:

- ✓ **Market Research needed to find the Right Range**
- ✓ **Accomplishment Statements**
- ✓ **Do's and Don'ts of Negotiation**
- ✓ **Deflection Statements**
- ✓ **Analyzing the job offer**
- ✓ **Keeping negotiation alive**
- ✓ **The other pieces of the negotiation pie**

Compensation – it's not just a box of money.

See All MassHire Metro North Career Center Events Here:

<https://masshiremncareers.com/>

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800 W. Cummings Park, Suite 6400 • Woburn, MA 01801 • 781.932.5500

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Auxiliary aids or services are available upon request to individuals with disabilities.